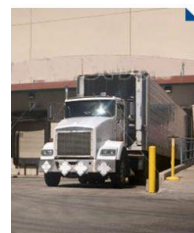


Proposals, Sourcing and Supply Planning

Problems we solve

- Unify supply strategy, supply execution, demand change response, sourcing strategies, sourcing events and RFPs
- The need for a robust, fact-based process for supply contracts, supplier engagements and supply strategies
- Lack of collaboration in your supply chain
- Lack of visibility into your needs and supplier abilities



Automated sourcing and supply planning for Purchasing Managers, Suppliers, Supply Chain Managers, Business Managers and Customers

Why use SCA Planner Proposals, Sourcing and Supply Planning?

SCA Planner Proposals, Sourcing and Supply Planning automates sourcing and planning to reduce costs by 3-5%. Unlike traditional separate sourcing events and supply planning, SCA Planner uses real-time contracts, capacity and demand profile information of your business to give lower cost solutions that are implemented much faster and with less effort.

Capabilities

- Uses planned and historical demand, products, suppliers, capacities and contract structures in the proposal process
- Uses historical and competitive information for negotiations
- Powerful tools for proposal optimization for sourcing events
- Analyzes the impact of alternative contract structures
- Manages multi-tier sourcing and supply planning
- Strategic sourcing and events
- Operational planning for capacity, inventory and cost management
- Tactical planning and execution for programs and promotions
- One-click plan deployment
- Supplier alerts and notifications

The Solution

- Cloud-based SaaS application for all participants
- Uses SCA Planner Contract Management, COGS and Supplier Management modules
- Implementable for all or selected purchased items
- Unlimited users
- Works seamlessly with other processes and optional add-ins

Benefits

- > Reduce food costs by 3% to 5%
- > Improve fill rates at lower costs in faster cycles
- > Fast implementation: sourcing strategy in 3 to 6 weeks, tactical supply plan updates in minutes
- > Continuous improvement in proposal process
- > 5X reduction in effort
- > Improved assured supply and faster market response

KEY FEATURES

Purchasing Managers

- ✓ Get real-time visibility into category related information - demand translations, product specifications, supplier capacity, commodity forecasts and risk management
- ✓ Incorporate changes in contracts, supply assignments to vendors, and ingredient changes, and instantly propagate them to your category plan
- ✓ Optimize your supply plan in sourcing and supply planning and instantly integrate into your category plan
- ✓ Automatically update COGS forecast to reflect budget, forecast and price impact of your category plan
- ✓ Use SCA Planner Pricing, COGS, and Supplier Management modules to track implementation of your category plans
- ✓ Stay informed with alerts and notifications of changes in capacity, demand and commodity costs
- ✓ Run what-if scenarios for ad hoc analysis of demand, supply and spec changes

Risk Managers

- ✓ Leverage COGS forecast and projections process and market insights for better risk management business cases
- ✓ Participate in forecasting to create a forward view of impact of market trends for stakeholders
- ✓ Build a commodity demand profile from visible demand forecasts, product changes, and latest ingredient profiles
- ✓ Demonstrate the savings and cost stabilization impact of risk management
- ✓ Automate real-time COGS forecasting and commodity risk management reporting

Food Product Suppliers

- ✓ Use visible demand data to collaborate with customers on demand plans and commodity forecasts
- ✓ Use contracts, customer demand and ingredient forecasts to inform customers of future costs
- ✓ Improve customer collaboration in forward commodity purchases and other activities
- ✓ Give clients the cost and volume visibility they need for strategic marketing to end customers

Enable World-Class Supply Chain Excellence with SCA Planner

Every day, restaurant chains and suppliers worldwide use SCA Planner™ from SCA Technologies to increase visibility, reduce risk and manage volatility. SCA Planner™ is an integrated SaaS platform that integrates procurement, supply chain, finance, risk management, marketing and other functions to achieve 3-5% lower food costs, 4-6 % lower logistics costs, up to 95% better COGS forecast accuracy, faster response to market and customer changes, variance account reduction and assured supply. Our SOC2 audited cloud offering and certified integration with leading enterprise solutions speeds implementations while lowering costs.