COGS Forecast & Price Management

Problems we solve

- Predicting food costs accurately for restaurant management stakeholders

- Integrating risk management, demand forecasts and purchasing

- Managing restaurant price stability

- Simplifying price-to-stores management for purchased items

Automated COGS forecasting and price management for financial and operational managers, suppliers, and restaurant managers.

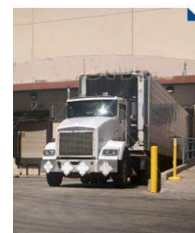## Why use SCA Planner COGS Forecast & Price Management?

SCA Planner COGS Forecast & Price Management automates your COGS forecasting and projections process for 80% higher forecast accuracy, real-time tracking and audience-specific reporting. Our solution integrates across demand forecasts, risk management, carryover variances, and supplier costs and contracts in real time to make COGS forecast reliability a business driver.

Capabilities

- Generates predictable, reliable forecasts for 4 to 8 quarters

- Improves long range accuracy by 80%, short range by 90%

- Manages COGS against changing products, commodity price swings and demand

- Provides reliable analysis for both business and restaurant managers

- Improves team productivity, reporting and variance tracking

The Solution

- Cloud-based SaaS application for all participants

- Uses SCA Planner Contract Management, COGS and Supplier Management modules

- Implementable for all or selected purchased items

- Unlimited users

- Works seamlessly with other processes and optional add-ins

Benefits Include:

> *Reduce operating capital*

> *Smooth food prices at stores*

> *Improve and manage store margins*

> *Deliver fast, accurate forecasts, within a week*

> *2/3 less forecasting effort*

> *Reflect all accrued variances in forecasts*

KEY FEATURES

Commodity Risk Managers

- ✓ COGS forecast, projections, and market insights
- ✓ Integration of risk management into forecasting
- ✓ Demand forecasts, product changes, and latest ingredient profiles for commodity demand profiling
- ✓ Increased visibility of the savings and cost stabilization impact of risk management
- ✓ Automated real-time reporting of COGS forecasting and commodity risk management

Purchasing Managers

- ✓ 80% less forecast-to-actual variance
- ✓ Price fluctuation balancing with total variance within target periods to smooth store pricing
- ✓ Forecasts built directly from contracts, supply plans and raw material futures contracts
- ✓ Impact of volume changes reflected in prices and forecasts
- ✓ Impact of variance balances incorporated into forecasts
- ✓ Engage suppliers in forward visibility and related cost improvements
- ✓ Build data-driven reporting and management practices with your supply base

Finance Managers

- ✓ Real-time cost visibility
- ✓ Planning for promotions, inventories, and product and ingredient changes
- ✓ What-if analysis for commodity changes and volume swings
- ✓ Reliable overhead allocation management
- ✓ Dependable variance insights for stakeholders
- ✓ Automated reporting by audience and region

Food Suppliers

- ✓ Demand data for collaborating with customers
- ✓ Future cost data for customers
- ✓ Cost and volume data for customer marketing support

Enable World-Class Supply Chain Excellence with SCA Planner

Every day, restaurant chains and suppliers worldwide use SCA Planner™ from SCA Technologies to increase visibility, reduce risk and manage volatility. SCA Planner™ is an integrated SaaS platform that integrates procurement, supply chain, finance, risk management, marketing and other functions to achieve 3-5% lower food costs, 4-6 % lower logistics costs, up to 95% better COGS forecast accuracy, faster response to market and customer changes, variance account reduction and assured supply. Our SOC2 audited cloud offering and certified integration with leading enterprise solutions speeds implementations while lowering costs.