

# Business Acceleration for Food Industry Manufacturers

## Problems we solve

- Internal processes that limit business growth
- Keeping up with the pace of business
- Limited real-time access to the digital marketplace
- Overwhelming data and system complexity, despite requisite IT investment
- Customer expectations re: digital process capabilities
- Collaborating with business partners while securing business-critical information

## Why use SCA Planner Enterprise?

SCA Planner Enterprise is a cloud platform that enables you to plan and manage demand, supply, costs and prices in real time to drive better business results. Our solution enables continuous planning, continuous collaboration, intelligent recommendations for response to opportunities, and real-time scenario planning.

## Modular Capabilities

Revenue/Margin Management	Business Unit Planning and Management	Customer Quotes and Proposals	Contract Management
Financial Forecasts and Projections	Price Planning and Sales Management	Customer Reporting, Costing and True-Ups	Investment Planning
Cost Optimal Capacity Planning	Yield and Performance Tracking	Supplier Sourcing	Raw Material Costing and True-Ups
Commodity Risk Management and Category Planning	Business Intelligence – Insights	API Integration	PIM/TIM Integration

## How we implement the solution

- SaaS application for all participants
- Phase your adoption to address your own urgent priorities
- Implementable for all or selected customers, items, suppliers
- Unlimited users
- Integrates with common ERP solutions - SAP, JDE etc.
- Works seamlessly with other software systems and ERP add-ins



*Business Managers  
Finance Managers  
Account Managers,  
Purchasing  
Commodity Risk Managers,  
Operations Managers  
External partners*

## Benefits

- > *Increase revenue, margin and utilization.*
- > *Reduce costs.*
- > *Mitigate market volatility risks with reliable forecasts and lower variances.*
- > *Increase speed of response and opportunity capture.*
- > *Improve team productivity.*

# SCA Planner Enterprise Benefits

Process Owner	Business Process	Revenue/Margin Improvements	Cost Savings	Forecast Accuracy and Variance Reduction	Better Team Performance	Faster Response	Enhanced Value
Business Unit Manager	Revenue/Margin Planning						
	Business Unit Planning & Management						
Finance Manager	Investment Planning						
	Forecasts, Margins & Projections						
IT Manager	API Integration						
Operations Manager	Cost Optimal Capacity Planning						
	Yield & Performance Tracking						
	Supplier Sourcing						
	Commodity Risk & Spot Buys						
	RM Costing & True-Ups						
Sales Manager	Contract Management						
	Customer Quotes & Proposals						
	Price Planning & Management						
	Customer Reporting, Costing & True-ups						

## Enable World-Class Supply Chain Excellence with SCA Planner

Every day, restaurant chains and food manufacturers worldwide use SCA Planner™ from SCA Technologies to increase visibility, reduce risk and manage volatility. SCA Planner™ is an integrated SaaS platform that integrates procurement, supply chain, finance, risk management, marketing and other functions to achieve 3-5% lower food costs, 4-6 % lower logistics costs, up to 95% better COGS forecast accuracy, faster response to market and customer changes, variance account reduction and assured supply. Our SOC2 audited cloud offering and certified integration with leading enterprise solutions speeds implementations while lowering costs.