

July 29th, 2019 Mr. Vishy Visweswaran Chief Technology Officer SCA Technologies 681 Anderson Drive Pittsburgh, PA 15220

## Assessment of SCA Planner Risk Management capabilities

The intent of this document is to summarize my observations and assessments for the two-day session between myself and SCA Technologies on 7/1 & 7/2/2019. The purpose of this review was to thoroughly review SCA's Planner Risk Management module and evaluate 19 different capabilities within the module. My review would result in a functionality rating for each capability. My review represents my opinion on how the module's functionality stacks up against the needs of foodservice/QSR firms seeking an application which provides support for commodity risk management.

| Capability  | CRM example          |
|---|----------------------|
|   | functionality        |
| Performance tracking against CRM targets  | Exceeds Expectations |
| Aggregation reporting and controls across users and extended enterprise         | Acceptable           |
| What-if capability for commodity market analysis                                | Exceeds Expectations |
| Audit trails by transaction and by user; process compliance/error notifications | Acceptable           |
| Compliance Reporting  | Acceptable           |
| Executive Reporting   | Acceptable           |
| Dashboard   | Acceptable           |
| Stakeholder Reporting   | Acceptable           |
| Commodity- and vendor-specific configurations for transactions process          | Exceeds Expectations |
| Integrate with ingredient details and purchase agreement details, including raw | Exceeds Expectations |
| material purchase agreements  |                      |
| Integrate demand forecast with commodity volume translation for 1st tier and    | Exceeds Expectations |
| 2nd tier vendors  |                      |
| Multiple users for specific commodity/product combinations within a company     | Exceeds Expectations |
| and across companies  |                      |
| Full data security, visible by user or company                                  | Exceeds Expectations |
| Real-time CRM transaction processing across companies (may include 1st and      | Exceeds Expectations |
| 2nd tier vendors)   |                      |
| Enterprise-level approval processes for commodity forward contracts             | Exceeds Expectations |
| Compliance and internal control/approval processes                              | Exceeds Expectations |
| Adjustments to track contracted volumes consumed and tie-back to period-        | Acceptable           |
| specific raw material cost  |                      |
| Reconciliation of costs and inventory of CRM transactions against forward-      | Acceptable           |
| looking contracts and forecasts   |                      |
| Integrate CRM transactions with COGS forecasting and product build forecasting  | Exceeds Expectations |